Eagle's Nest Sales**-Year-to-Year Comparison

| Month |  | $\alpha^{2} 2^{23}$ |  | $2^{2} 2^{23}$ | $0^{*} \xi^{\varepsilon^{\varepsilon^{c}}}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$ | 12,706.94 | \$ | 15,782.31 | \$ | 3,075.37 |
| August | \$ | 15,463.20 | \$ | 16,554.37 | \$ | 1,091.17 |
| September | \$ | 12,845.83 | \$ | 16,238.54 | \$ | 3,392.71 |
| October | \$ | 18,556.19 | \$ | 19,879.79 | \$ | 1,323.60 |
| November | \$ | 15,007.58 | \$ | 17,994.89 | \$ | 2,987.31 |
| December | \$ | 14,313.50 | \$ | 16,008.50 | \$ | 1,695.00 |
| January | \$ | 13,104.10 | \$ | 15,519.39 | \$ | 2,415.29 |
| February | \$ | 10,667.72 | \$ | 13,977.43 | \$ | 3,309.71 |
| March | \$ | 14,169.70 |  |  |  |  |
| April |  | 15,763.44 |  |  |  |  |
| May |  | 18,863.51 |  |  |  |  |
| June |  | 14,904.00 |  |  |  |  |
| Total |  | 176,365.71 | \$ | 131,955.22 | \$ | 19,290.16 |


${ }^{* *}$ net sales - does not include taxes,loyalty, donations to siskiyou promise

| Month | $2^{2^{2}}{ }^{2}$ |  | $v^{0 y^{0} y^{2}}$ |  | 3-Year Gross Sales History |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \$16,000.00 |  |  |  |
| July | \$ 14,931.31 | \$ 12,706.94 | \$ 15,782.31 | \$ 14,473.52 | \$12,0000 |  |  |  |
| August | \$ 13,704.06 | \$ 15,463.20 | \$ 16,554.37 | \$ 15,240.54 | \$12,000.00 |  |  |  |
| September | \$ 10,177.75 | \$ 12,845.83 | \$ 16,238.54 | \$ 13,087.37 | \$10,000.00 |  |  |  |
| October | \$ 11,406.11 | \$ 18,556.19 | \$ 19,879.79 | \$ 16,614.03 | \$10,000.00 |  |  |  |
| November | \$ 11,798.92 | \$ 15,007.58 | \$ 17,994.89 | \$ 14,933.80 | \$8,000.00 |  |  |  |
| December | \$ 8,120.82 | \$ 14,313.50 | \$ 16,008.50 | \$ 12,705.78 |  |  |  |  |
| January | \$ 9,493.85 | \$ 13,104.10 | \$ 15,519.39 | \$ 12,705.78 | \$6,000.00 |  |  |  |
| February | \$ 9,103.02 | \$ 10,667.72 | \$ 13,977.43 | \$ 11,249.39 | \$4,000.00 |  |  |  |
| March | \$ 13,082.70 | \$ 14,169.70 | \$ | \$ 9,084.13 |  |  |  |  |
| April | \$ 12,689.34 | \$ 15,763.44 | \$ | \$ 9,484.26 | \$2,000.00 |  |  |  |
| May | \$ 13,439.04 | \$ 18,863.51 | \$ | \$ 10,767.52 |  |  |  |  |
| June | \$ 14,722.63 | \$ 14,904.00 | \$ | \$ 9,875.54 | \$- | 2021-2022 | 2022-2023 | 2023-2024 |
| Total | \$ 142,669.55 | \$ 176,365.71 | \$ 131,955.22 | \$ 150,221.66 | $\square$ February | \$9,103.02 | \$10,667.72 | \$13,977.43 |

