WIN-WIN

Jayne Turk
Compromise

Giving Up Something You Want

Missed Opportunity

Resentment

“My Turn”

Fails over time

COMPROMISE IS A DIRTY WORD
“Next to knowing when to seize an opportunity, the most important thing in life is to know when to forego an advantage.”

~Benjamin Disraeli
- Explain your unmet needs
- ASK about their unmet needs
- Brainstorm ways to mutually meet EVERYONE’s needs

WIN-WIN
UNDERLYING ISSUES

- Power/Control
- Attention/Affection
- R.E.S.P.E.C.T.
THANK YOU FOR SUPPORTING MY SABBATICAL!