

Eagle's Nest Sales - Year-to-Year Comparison**

Month	2019-2020	2020-2021	Difference
July	\$ 14,460.71	\$ 13,822.26	\$ (638.45)
August	\$ 14,234.51	\$ 15,094.15	\$ 859.64
September	\$ 13,414.96	\$ 16,662.64	\$ 3,247.68
October	\$ 17,308.92	\$ 17,787.36	\$ 478.44
November	\$ 16,409.34	\$ 14,979.92	\$ (1,429.42)
December	\$ 11,458.90	\$ 11,188.88	\$ (270.02)
January	\$ 10,772.72	\$ 8,471.77	\$ (2,300.95)
February	\$ 11,757.46	\$ 10,883.30	\$ (874.16)
March	\$ 6,896.53	\$ 16,593.01	\$ 9,696.48
April	\$ -	\$ 15,707.09	\$ 15,707.09
May	\$ 5,468.69	\$ 15,745.63	\$ 10,276.94
June	\$ 15,315.61	\$ 14,334.38	\$ (981.23)
Total	\$ 137,498.35	\$ 171,270.39	\$ 33,772.04

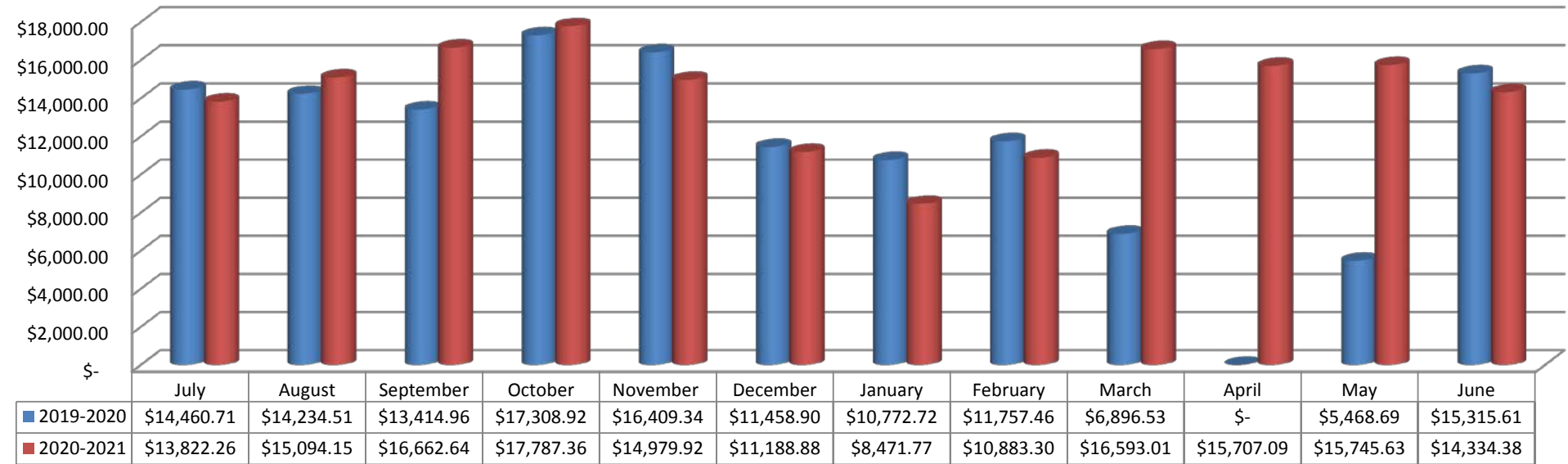
*COVID-19 CLOSURE March 17- May 23, 2020

**net sales - does not include taxes,loyalty, donations to siskiyou promise

Month	2018-2019	2019-2020	2020-2021	3-year average
July	\$ 10,271.07	\$ 14,460.71	\$ 13,822.26	\$ 12,851.35
August	\$ 12,715.44	\$ 14,234.51	\$ 15,094.15	\$ 14,014.70
September	\$ 10,253.16	\$ 13,414.96	\$ 16,662.64	\$ 13,443.59
October	\$ 14,169.15	\$ 17,308.92	\$ 17,787.36	\$ 16,421.81
November	\$ 12,785.55	\$ 16,409.34	\$ 14,979.92	\$ 14,724.94
December	\$ 10,092.30	\$ 11,458.90	\$ 11,188.88	\$ 10,913.36
January	\$ 10,510.72	\$ 10,772.72	\$ 8,471.77	\$ 9,918.40
February	\$ 8,548.84	\$ 11,757.46	\$ 10,883.30	\$ 10,396.53
March	\$ 10,967.34	\$ 6,896.53	\$ 16,593.01	\$ 11,485.63
April	\$ 11,058.31	\$ -	\$ 15,707.09	\$ 8,921.80
May	\$ 11,751.12	\$ 5,468.69	\$ 15,745.63	\$ 10,988.48
June	\$ 12,271.52	\$ 15,315.61	\$ 14,334.38	\$ 13,973.84
Total	\$ 135,394.52	\$ 137,498.35	\$ 171,270.39	\$ 148,054.43

*COVID-19 CLOSURE March 17- May 23, 2020

MONTHLY GROSS SALES COMPARISON 2019-2020 vs 2020-2021



3-Year Gross Sales History

