

**Eagle's Nest Sales\*\* - Year-to-Year Comparison**

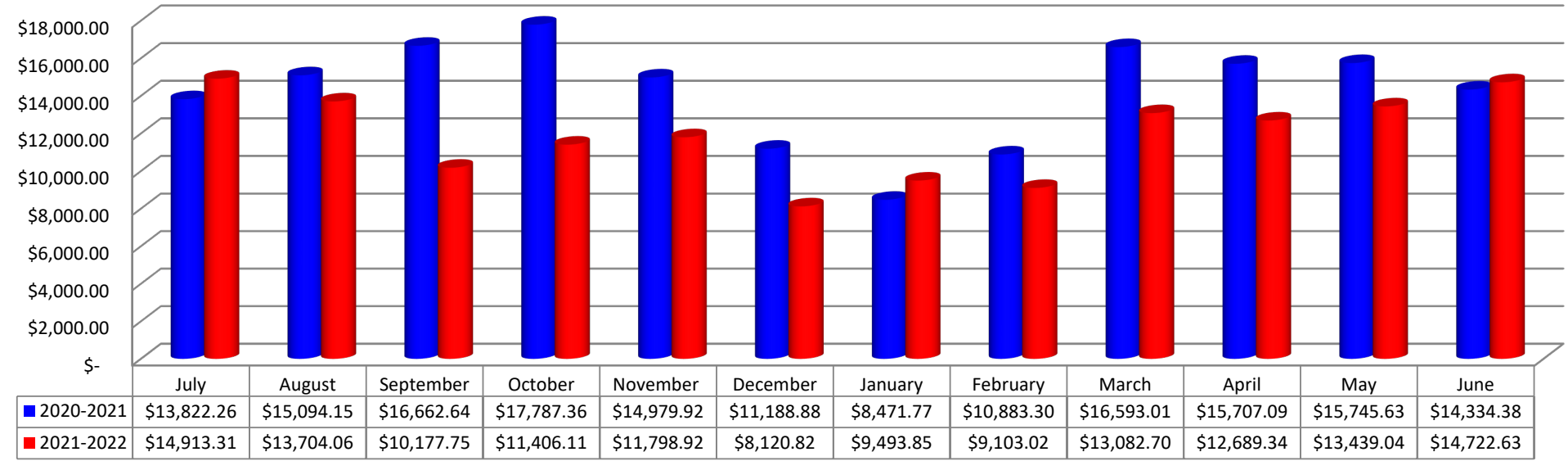
Month	2020-2021	2021-2022	Difference
July	\$ 13,822.26	\$ 14,913.31	\$ 1,091.05
August	\$ 15,094.15	\$ 13,704.06	\$ (1,390.09)
September	\$ 16,662.64	\$ 10,177.75	\$ (6,484.89)
October	\$ 17,787.36	\$ 11,406.11	\$ (6,381.25)
November	\$ 14,979.92	\$ 11,798.92	\$ (3,181.00)
December	\$ 11,188.88	\$ 8,120.82	\$ (3,068.06)
January	\$ 8,471.77	\$ 9,493.85	\$ 1,022.08
February	\$ 10,883.30	\$ 9,103.02	\$ (1,780.28)
March	\$ 16,593.01	\$ 13,082.70	\$ (3,510.31)
April	\$ 15,707.09	\$ 12,689.34	\$ (3,017.75)
May	\$ 15,745.63	\$ 13,439.04	\$ (2,306.59)
June	\$ 14,334.38	\$ 14,722.63	\$ 388.25
<b>Total</b>	<b>\$ 171,270.39</b>	<b>\$ 142,651.55</b>	<b>\$ (28,618.84)</b>

\*\*net sales - does not include taxes,loyalty, donations to siskiyou promise

Month	2019-2020	2020-2021	2021-2022	3-year average
July	\$ 14,460.71	\$ 13,822.26	\$ 14,913.31	\$ 14,398.76
August	\$ 14,234.51	\$ 15,094.15	\$ 13,704.06	\$ 14,344.24
September	\$ 13,414.96	\$ 16,662.64	\$ 10,177.75	\$ 13,418.45
October	\$ 17,308.92	\$ 17,787.36	\$ 11,406.11	\$ 15,500.80
November	\$ 16,409.34	\$ 14,979.92	\$ 11,798.92	\$ 14,396.06
December	\$ 11,458.90	\$ 11,188.88	\$ 8,120.82	\$ 10,256.20
January	\$ 10,772.72	\$ 8,471.77	\$ 9,493.85	\$ 9,579.45
February	\$ 11,757.46	\$ 10,883.30	\$ 9,103.02	\$ 10,581.26
March	\$ 6,896.53	\$ 16,593.01	\$ 13,082.70	\$ 12,190.75
April	\$ -	\$ 15,707.09	\$ 12,689.44	\$ 9,465.51
May	\$ 5,468.69	\$ 15,745.63	\$ 13,493.04	\$ 11,569.12
June	\$ 15,315.61	\$ 14,334.38	\$ 14,722.63	\$ 14,790.87
<b>Total</b>	<b>\$ 137,498.35</b>	<b>\$ 171,270.39</b>	<b>\$ 142,705.65</b>	<b>\$ 150,491.46</b>

\*covid 2020 - Closed / partially opened

**MONTHLY GROSS SALES COMPARISON 2020-2021 vs 2021-2022**



**3-Year Gross Sales History**

